

# FIVE TIPS

## For Selling Your Used Books



- 1** Take good care of your books. Damage, heavy wear and tear, or excessive marking can make your books nonsalable.
- 2** Don't discard any reusable CDs or other materials that came with the book.
- 3** Don't wait too long to sell. The end of finals week or the start of the next term may be too late—purchase quotas may have been reached by then.
- 4** Newer editions are more in demand. Older editions already have a lot of used copies in circulation. Also, editions two or three years old may be on the verge of being replaced by new editions.
- 5** Keep your books secure. Theft of textbooks is on the rise nationwide. Thieves target books to sell at buyback.

# SELLING ONLINE? Don't Get Burned

You may be considering selling your used books back to an online bookseller or listing them for sale on an online book exchange. Be sure to carefully read the site's FAQ for selling back books beforehand. The fine print may have some specifications and restrictions you must meet.

### *What are the shipping costs?*

You may have to ship the book at your own expense. That may eat into your buyback dollars.

### *Do you get cash, or a credit?*

Some online sites may pay you with a credit redeemable only toward the purchase of books from their site.

### *Do you get an unsold book back?*

If you ship a book to a web site for buyback and it's rejected, some may not send it back unless you're willing to pay for return shipping.

### *Are those offers for real?*

Be wary of web sites that claim to pay substantially higher percentages for used books. Some online sellers greatly exaggerate how much they're willing to pay.



### *Are there any fees?*

Some online textbook exchanges charge a nonrefundable fee to post books for sale, or take a percentage of the sale price. [thecannon.ca](http://thecannon.ca) is co-owned by the CSA and the Guelph Campus Co-op and does not charge any fees for posting, selling or buying textbooks through the web site.

### *Can they pay in cash?*

If you're selling to a stranger through a textbook exchange, try to get the payment in cash or use an escrow service. If they insist on a cheque, cash the cheque before turning over the book.